



Tricia Miller

REALTOR

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**SHAHEEN
RUTH, MARTIN
& FONVILLE**

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REAL ESTATE

Q & A

Why is relationship building so key to your success?

Relationship building is essential to my life! I love people and getting to know them, and family and friends are my greatest treasure. I have an instinct for looking out for the best interests of others, which is an essential quality for a realtor. I take the duties of a being a realtor very seriously, always working very hard to find the best situations for my clients.

How does your background bring a unique perspective to your work?

My husband is a home builder and I have worked closely with him on many projects over the past 25 years. I have experience designing kitchens and bathrooms from drawings to finish selections as well as space planning. I am passionate about creating functional spaces based on individual needs and that translates into being passionate about finding the right home for each client.

How has your previous experience benefited your practice of real estate?

Every job I have ever had has been in the housing or customer service industry. Early in my professional life I worked in the apartment leasing industry, where I gained valuable customer service skills that led me to a position in corporate customer service. With my love for both the housing industry and customer service, I knew real estate would be a great fit for me. I first began my real estate career in 2001, and was a top producer in the Richmond Real estate market for several years before taking some time off to be home with my sons. As a stay-at-home Mom, I worked in my husband's home building business helping clients design spaces and selecting finishes for their projects. My previous real estate and customer service experience as well as knowledge of the home building and renovating business give me the perfect combination of knowledge and experience to successfully guide my clients in all their real estate decisions.

What is your mission statement?

My mission is to accomplish my client's real estate goals by providing top notch customer service. Always listening to my client's needs, using advanced technology and extensive market knowledge, with the highest of ethical standards focusing on honesty and fairness.

