

## **Eddie Dooley**

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## What is your favorite thing about your community/city?

I have really enjoyed watching our area grow into a vibrant and dynamic community that blends history with modern amenities. We have so much to offer- restaurants, entertainment, outdoor activities, local businesses and a remarkable variety of neighborhoods. It's truly a great place to live and work.

## How does your background bring a unique perspective to your work?

I have several work and family backgrounds that have changed my worldview of life. At an early age, I was on a sales floor in my family retail business interacting with clients and helping my family make a living. I always worked as a teenager and learned the ropes of construction all the way through to framing homes, installing gutters, custom tile work, and hanging drywall. The background has helped me understand that houses have simple parts that need to be put together in a serious way. The retail sales background has enabled me to make sure customers are comfortable with me and the process.

## Why is relationship building so key to your success?

The key to my success goes beyond building strong relationships with my clients; it also involves maintaining a robust network of trade partners, contractors, and real estate professionals. This collaborative network is crucial, offering invaluable insights and helping me deliver exceptional service. I adhere to the Golden Rule, striving to treat everyone I encounter in the manner I would like to be treated



