



Leo Legaspi

REALTOR

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**SHAHEEN
RUTH, MARTIN
& FONVILLE**

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REAL ESTATE

Q & A

What is your favorite thing about your town?

My favorite thing about our community is that you get the amenities of a big city while living in what feels like a small town. The people in Williamsburg are very tight-knit, whether it is rallying behind a high school football team, supporting a local restaurant or brewery, or enjoying a local musician.

What initially drew you to real estate?

As a 3rd generation realtor, real estate gave our family the opportunity to grow a business together. I enjoy connecting all of the moving parts in a real estate transaction and taking a daunting task like moving and making it as smooth and easy as possible.

How does your background bring a unique perspective to your work?

Growing up in a military family, I understand the challenges and stress of being uprooted to a new place. I've experienced moving to a brand new city/country without friends or communities to lean on. It is my goal to help people making the transition to an unfamiliar place as comfortable as possible from the beginning.

Why is relationship building so key to your success?

Building strong sub-communities has always been the backbone of our business. I am dedicated to nurturing relationships by putting friendship first. Friends and clients can trust that their needs will always be my top priority. Being a reliable source for my clients forms the foundation trust, loyalty, and collaboration, creating a network of support that goes beyond transactional interactions.

How has your previous experience benefited your practice of real estate?

My mission is to provide a personalized, supportive, and seamless real estate experience by prioritizing trust, understanding, and genuine relationships. I am dedicated to helping clients feel at home whether they are moving across town, states, or countries, ensuring their transition is as comfortable and effortless as possible.

